

CORRIGENDUM

E-Tender for hiring consulting agency to assist in Retail Expansion Project

Dated: 18/08/2020

Tender reference: 2020-HBC-139170-1

In reference to the pre-bid meeting held on 17.08.2020, the below mentioned changes/corrections/clarifications have been made in the tender document as under:-

1. Date of submission of the bids has been extended upto 28.08.2020. Accordingly the amended key dates are as under:

S.NO	Particulars	Details
1	Document reference number	
2	(i) Downloading of Tender Document / Online Bid Preparation. (ii) Online directly transfer of funds of Rs.2000/- through online directly through Debit Cards & Internet Banking Accounts (Tender document fee Rs.1000/-, Processing Fee Rs.1,000/-) are required. (iii) EMD of Rs.1.00 Lac.(through online directly through Debit Cards & Internet Banking Accounts)	11.08.2020 to 25.08.20 upto 5:00 PM
2	Submission of online Technical & Financial Bid	11.08.2020 to 28.08.20 upto 5:00 PM
3	Opening of Technical Bid	29.08.2020 at 11:00 AM
4	Manual submission of only additional document, if required.	29.08.20 upto 5:00 PM
5	Presentation by technically qualified bidders	01-09-2020 & 02-09-2020
6	Date of opening of Financial bids	To be decided after opening of Technical bid
	HAICL contact details	Haryana Agro Industries Corporation Limited, Bays No. 15-20, Sector 4, Panchkula, Haryana 134109 Email- haicpkl@gmail.com Tel- 0172- 2561305
Note: - In case a Central/ State Holiday are declared on any day, the event will be held on the next working day at the same time and same venue.		

The applicant/bidder can re-work on his/her bid even after the completion of 'Application/bid preparation and submission stage' (Application/bidder stage), subject to the conditions that re-work must take place during the stipulated time frame of application/bidder stage.

2. In the eligibility criteria Page No. 19, Sr. No. 2, it is clarified that the cumulative turnover of 3 years is required. If any bidder is not able to provide the turnover report for the year 2019-20 due to any reason, the balance sheet of previous three years i.e. 2016-17, 2017-18 & 2018-19 may be considered for considering the cumulative required turnover.
3. In the eligibility criteria Page No. 19, Sr. No. 3.3, work order or completion certificate is sufficient document in place of Bank/NBFCs sanction letters.

4. In the eligibility criteria Page No. 20, Sr. No. 5, Part of the empanelled list of consulting firms with any state government or central government departments or ministries will also be considered.
5. The Below are amended evaluation criteria for 5 Sr no.(1 a) at page no 22

Sr. No.	Criteria
1	Relevant Project Experience: Work order/Agreement/Client certificate to be submitted in this regard
a)	<p>It has been amended that there will be 7.5 marks per project and thus, total 15 marks for two comprehensive Retail Implementation projects undertaken (each project of consulting fee of minimum Rs.1.00 crore or more).</p> <p>10 marks will be given if the consultant has provided consultancy in similar scope of work/term of reference of this document. Bidder to submit document of 1 project or more as proof of providing consultancy in similar T.O.R. i.e a) Policy formulation and implementation, b) Assistance in finalizing of Organization structure, c) Vendors on boarding by e-bid.) Procurement of products and e) Post implementation assistance/monitoring (2 marks for each).</p> <p>5 Marks will be given if the consultant has demonstrated experience of undertaking business diligence of E-commerce space / IT projects</p> <p>10 Marks will be given if the consultant has a demonstrated experience (2 projects in the last 5 years of project value of more than 50 lakhs) of working with Government (.Also, Govt. backed autonomous Institutions or funding agencies will also be treated as a demonstrated experience in Govt. projects).</p>

6. In the evaluation criteria Page No. 22, Sr.No. 2 (2.1 & 2.3), Where ever it is mentioned as MBA Degree in the tender document, the equivalent PGDM programme will also be considered as an alternate qualification of MBA i.e. MBA/PGDM.
7. In the evaluation criteria Page No. 22, Sr. No. 2 (2.2), 2 part time project leaders having experience of delivering duties similar to chief marketing officer, chief operation officer, VC, Head of Operations/ Marketing/ Sales, Category head in retail operations, Operation head in FMCG and other retail sector of national/ international brands (each expert should have MBA and atleast 15 years of work experience)
8. In the evaluation criteria Page No. 23, Sr. No. 3, Conceptual Clarity/Approach & Methodology/Proposed project work plan on execution Evaluation to be done based on the single presentation done by the consultant to the client.
9. At page no 14, (2, a) scope of consultants the following amendment is made as under "**Office** Assistance in providing all required regulatory clearance from State in order to start franchise"
10. At page no 15, (2, b) scope of the consultants the following amendments is made as under: "Utilization plan of existing resources (300 manpower) and immovable assets (land in 17 districts) of HAICL to increase the revenue of HAICL. Detailed information (location, collector rates etc.) about immovable assets will be provided to selected bidder".
11. At page no. 24, point no. 13, this clause is amended to the extent that the

penalty would be limited to the fee charged.

12. As enquired by tentative bidders in pre-bid meeting, page no 14 under the scope of work, it is clarified that the scope of franchisee onboarding firm is mentioned in 2 (a) (component-I) and again summarized. In rural area, primarily Franchisee onboarding firm to finalize location from existing government infrastructures in a village, assistance in allotment of franchisee to applicants, group training of franchisee and assistance to franchisee in displaying SKUs as per layout. In urban area, franchisee onboarding firm has to ensure that advisable/mutually agreed number of franchisee is allotted in all districts.

Sd-

MANAGING DIRECTOR HAICL

A handwritten mark in blue ink, consisting of a stylized 'X' or a signature, located in the bottom left corner of the page.